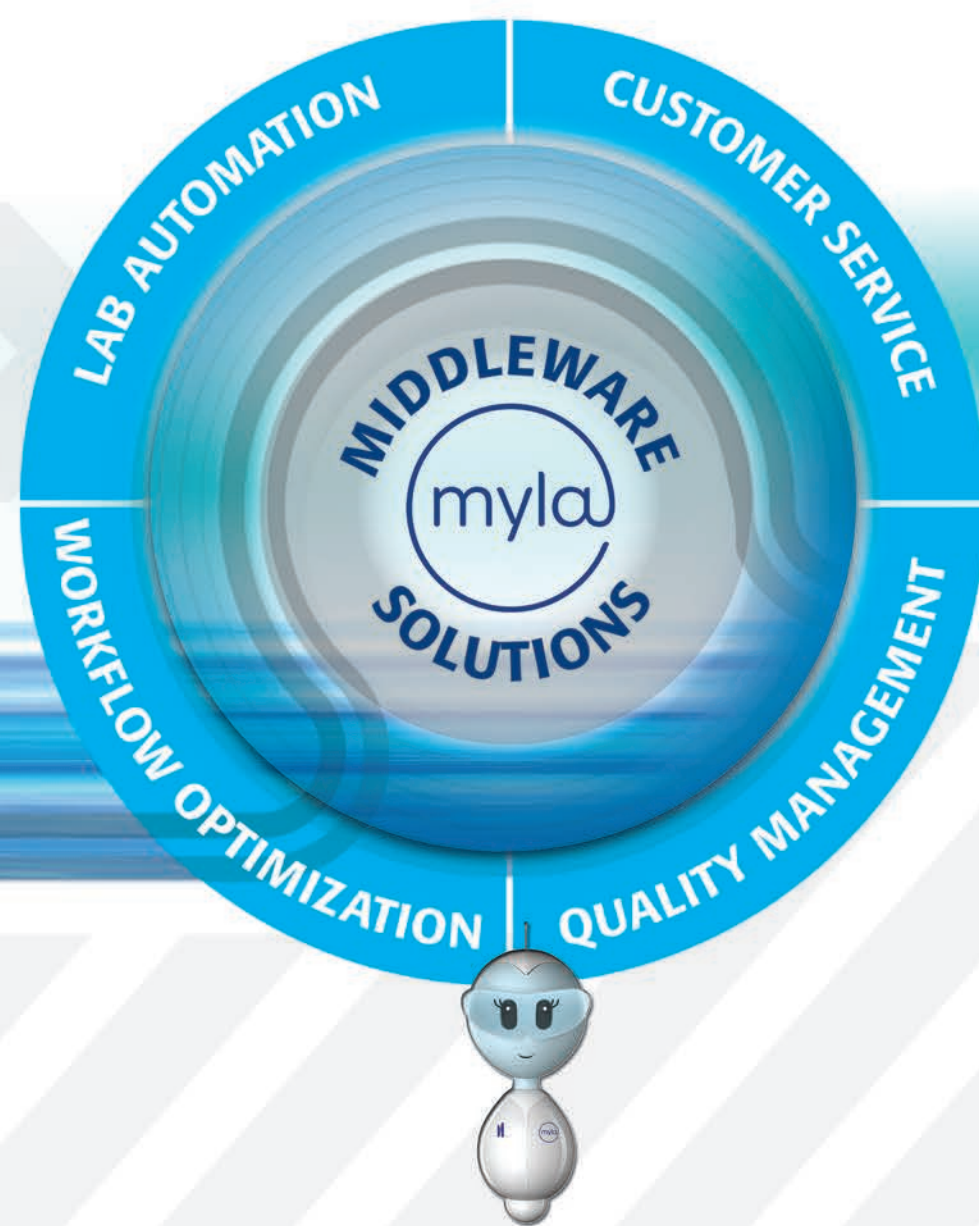




Delivering the future with Full Microbiology Lab Automation

FMLA® is taking automation to a new level to streamline lab operations.

Our holistic approach to laboratory design and management uses intelligent automation to make workflow optimization a first reflex throughout the lab. With our **lean microbiology solutions** you make better use of valuable resources while improving quality and reducing time to results. The connectivity of bioMérieux' systems facilitates the **integration of new technologies** and gives you the **freedom and flexibility** you need at every stage of your lab's development.



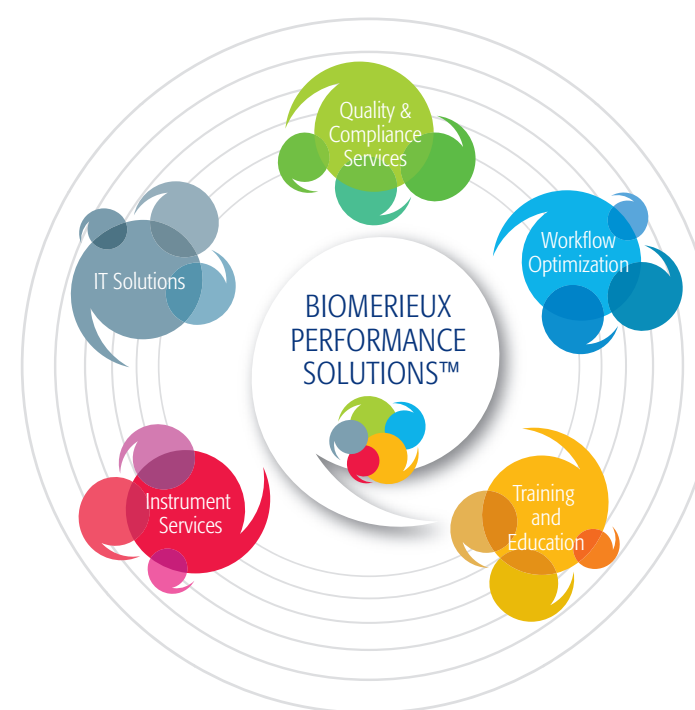
SHAPING YOUR WORLD TOGETHER

Our aim is to provide faster, more reliable results for better patient management.

That's why we're committed to developing cutting-edge technology and methods that forward the field of Microbiology and bringing these advances into your lab.

With **bioMérieux Performance Solutions**, we work with you to ensure your lab makes smart use of all its resources: technology, instruments, knowledge and skills.

bioMérieux is dedicated to delivering you the Microbiology Lab of the Future. Together, we'll open the door to the new interactive technologies and solutions that are shaping your world.



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Full Microbiology Lab Automation



BECAUSE YOUR NEEDS ARE DIFFERENT, OUR SOLUTION IS UNIQUE

Optimize your Lab

What would you streamline in your lab?

Start by looking at your lab from a different angle; our Workflow Optimization Services can help you do just that.

bioMérieux is leading the way in adapting LEANSIGMA to the specific needs of the microbiology lab – what we call **Lean Bacteriology**. Together, we'll analyze your lab and design a roadmap to ensure you're making smart use of all your resources.

- Streamline processes to **improve efficiency** and reduce waste
- Increase productivity to absorb **larger workloads** with **improved time to result**
- **Reduce costs** and **leverage quality**
- Reallocate staff to **more added value tasks**

WORKFLOW OPTIMIZATION



Lab Automation

What would your ideal lab look like?

We're making it a reality. FMLA® has taken automation to a new level, from specimen reception to result management and interpretation. It's revolutionizing labs worldwide. Experience what it can do for your lab:

- Streamline operations
- Provide more reliable results faster
- Improve physician and patient satisfaction

Working together, we design a **tailor-made** solution for your lab that is **modular** and **intelligent** and provides the **flexibility** you need.

Your future, our challenge

Within a decade, bioMérieux's automated solutions have cut conventional test timing in half, giving microbiologists solutions in hours rather than days. **Our next challenge is to turn these hours into minutes.** Towards this goal, it's now possible to integrate VITEK® MS with VITEK®2 using Myla® middleware, to effectively and conveniently combine ID/AST.



Intelligent software

Run your lab from a single screen

How would you like to follow **sample processing, obtain data in real-time and monitor your lab from a single 'dashboard'?**

We've taken automation to the next level by making this possible.

Our automated solutions are designed to link to intelligent middleware solutions to further improve connectivity and real-time workflow management, while offering maximum modularity.

Myla®, an intelligent middleware solution, is changing the way professionals interact with the lab from sample preparation to data processing by providing:

- An innovative, user interface
- A powerful workflow catalyst
- Comprehensive management of microbiology test information

Vilink™ is an on-line highly secure connectivity environment that optimizes 'up time' to improve laboratory productivity.

Customer Service

You are a priority

At bioMérieux, there is always a microbiologist ready to answer your questions! And with the support of our Global Customer Service, this provides a winning combination of local proximity and worldwide up-to-date knowledge to ensure you have the expertise and follow-up you need.

You deserve only the very best, and as your partner, bioMérieux is committed to providing **first-class instrument services**. You'll find our Customer Service to be a **key asset**, giving you access to a **full range of efficient and effective solutions**.

To keep you on the cutting edge and better respond to your needs, bioMérieux is continually updating its **Training and Education program**.

- 3 different learning levels (fundamental, advanced and expert)
- Around 2 themes (products and education)
- At bioMérieux training centers, on-site or through distance learning

Quality Management

Build quality into your performance

How many hours will your lab spend on **Regulatory and Standards Compliance** this year?

In an environment of tightening regulatory pressure and increasing demand to provide quality results, we can help you **get through the regulatory maze and save time**.

Together, we'll develop your lab's compliance strategy taking into account your **immediate goals**, ensuring that processes are **easy to maintain** and building in a notion of **long-term quality leverages**.

➤ **Validation:** a personalized validation service from system acquisition to installation, qualification and report writing.

➤ **Environment Monitoring Solutions:** develop a user-friendly system to automatically measure, monitor, record and alert on physical lab and transport values.

➤ **Quality Control Monitoring Solutions:** re-think your Quality Control system to be streamlined and flexible enough to meet increasing demand.

